

# A GOOD TIME WAS HAD BY ALL at our annual client event on Sept 24<sup>th</sup>!

- The popcorn was **popping!**
- The hot dogs were **sizzling!**
- The Balloon Fairies were **creating!**
- And everyone was **hugging!**

*Thank you for coming!*



**We also announced our annual donation to our corporate charity...  
This year we raised \$6500 for Habitat for Humanity Edmonton!**

# We have these wonderful homes for sale right now!



Eastwood \$150,000  
[www.12030-79street.com](http://www.12030-79street.com)



Evansdale \$184,900  
[www.210-DickinsfieldCourt.com](http://www.210-DickinsfieldCourt.com)



Oliver \$179,500  
[Unit209-10175-114street.com](http://Unit209-10175-114street.com)



Downtown \$224,900  
[www.Unit313-10503-98ave.com](http://www.Unit313-10503-98ave.com)



Queen Mary Park \$225,000  
[www.Unit212-11933-106ave.com](http://www.Unit212-11933-106ave.com)



Westmount \$239,900  
[Unit407-10434-125street.com](http://Unit407-10434-125street.com)



Terra Losa \$259,900  
[www.79-9520-174street.com](http://www.79-9520-174street.com)



Empire Park \$279,000  
[Unit140-4827-104A-Street.com](http://Unit140-4827-104A-Street.com)



Strathcona \$299,900  
[www.10425-85ave.com](http://www.10425-85ave.com)



Matt Berry \$315,000  
[www.6564-158ave.com](http://www.6564-158ave.com)



Caenarvon \$224,900  
[www.14512-116street.com](http://www.14512-116street.com)



Spruce Ridge \$339,900  
[4-SpringGate-SpruceGrove.com](http://4-SpringGate-SpruceGrove.com)



Stony Plain \$358,900  
[17-AberdeenCres-StonyPlain.com](http://17-AberdeenCres-StonyPlain.com)



King Edward Park \$374,900  
[www.8115-79ave.com](http://www.8115-79ave.com)



Prince Rupert \$399,900  
[www.11434-118A-street.com](http://www.11434-118A-street.com)



Bonnie Doon \$414,800  
[www.8511-86ave.com](http://www.8511-86ave.com)



Allendale \$475,000  
[www.6412-105street.com](http://www.6412-105street.com)



The Hamptons \$500,000  
[www.5107-206street.com](http://www.5107-206street.com)



MacTaggart Area \$750,000  
[www.4015-MactaggartDrive.com](http://www.4015-MactaggartDrive.com)



Strathcona \$828,000  
[www.9638-84ave.com](http://www.9638-84ave.com)

Wondering what *your* home could sell for? Visit our webpage at [www.WeSellEdmonton.com](http://www.WeSellEdmonton.com) and click on What's My Home Worth?

## ...and these ones already have new owners!



Kensington



Belvedere



Griesbach



Queen Alexandra



Canora



Ellerslie



Kirkness



Ritchie

## We've received these wonderful testimonials from our clients!

"Both Roger and I feel that Sabrina has been super positive and incredibly efficient throughout the sale of our condo. She made the best of a tricky situation and got our condo sold within a week. Sabrina is very knowledgeable of the market and was thorough with her homework. We would not hesitate to recommend Sabrina as a trustworthy and reliable agent. A thousand thanks!"

*Luc Drapeau, August 8, 2011*

"As first time sellers, we were aware of the reputation of Schmidt Realty as one of the top agencies in Edmonton, and they went above and beyond what we expected in terms of personalized and warm, friendly, but professional service. We sold our house in only 14 days, thanks to the outstanding marketing strategies employed by Schmidt. Our Realtor, Sabrina, was completely understanding of our first time seller concerns. We would not use any other firm and unfortunately have moved to another city so cannot use them to purchase our next home! I couldn't recommend them any more highly!"

*Barbra Bradshaw, August 2, 2011*

## Check out these happy clients!



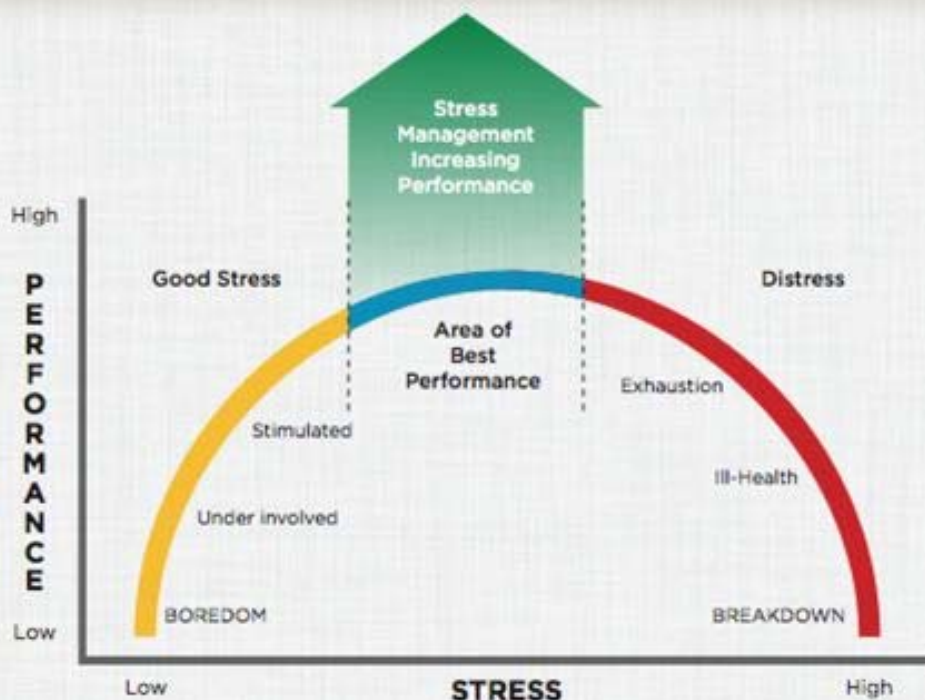
Congratulations to Mrs. Von Kuster on the sale of her home!



Congrats to Sean & Megan!

Studies show that a certain amount of stress is **required** for us to **achieve our potential**.

The next time you feel stressed, you might actually be **STRESSING UP** to your **peak performance!**



**Don't STRESS OUT! STRESS UP instead!**

**Have you ever had this experience?** You attend a conference or course and come back loaded up not only with ideas but all you need to do is change about 100 things and *everything* in your work and personal life will be perfect! Yeah, right! Don't get me wrong, I'm a huge believer in professional development and I love attending conferences, but I have to giggle a bit that each time I think "**this is it!**", this is the magic pill... and I think I can do it all instantly!

My first day back at the office after a conference this summer I was literally vibrating with ideas and a strong will to make a difference for the better in the way I spend my time. I enthusiastically began implementing ideas and making changes immediately and there's nothing wrong with that! What *is* wrong is my expectation that I could do it all at once. Logically we all know this isn't possible, but as I pondered this I came to see that for me, it's not even desirable! You see for me, there is so much good hidden in the change process itself.

My husband is an awesome cook and he is infinitely patient to draw the best flavour out of anything he makes. Sometimes I wake up in the morning to beef stock that has been simmering all night and I know he will simmer it down all the next day as well, all just to make a pot of "liquid gold" as he calls it to use in a risotto he plans to make for friends that evening. It seems to me that stock pot simmers forever and I marvel at his patience to keep checking on it and tending it for all those hours. But he understands that simply bringing it quickly to a rolling boil for a couple of hours will not create the rich full flavor that a long slower simmer will accomplish. He anticipates the quality of the final product and knows that a pinch of patience is the secret ingredient of a memorable meal.

So back to my conference story...when I am literally vibrating inside with excitement about the massive changes I intend to make, that feeling is now a reminder for me to dial it down, just a bit, to a simmer. Rather than rushing to the boil (risking not only less flavor but also burn-out), I am choosing to let these changes simmer steadily, acknowledging that this slower process will create the concentrated strength and flavor I desire. **I'm still vibrating, but now I look at that feeling a little differently – it's the heat that is producing my most flavourful life!**

Kathy & Larry

4736 . 99 Street

[www.WeSellEdmonton.com](http://www.WeSellEdmonton.com)

780.437.2030

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