

Another BOOM is coming!

The experts are forecasting significant labour shortages in our province. Not only will we need to attract people to come here for work, but we will need to work harder to *keep* people in Alberta for the long term. What? Who would want to leave our beautiful (if snowy) province? Seriously, it might not be the warmest place we could live, but the economic climate is significantly friendlier than most places on earth!



"I'm not only a proud Albertan, I'm grateful for the privilege of being a business owner in an economy with a long-term history of prosperity and a strong future ahead!" Kathy Schmidt

"We're on the cusp of the next FRENZY!" says Don Campbell, president of the Real Estate Investment Network (REIN). "We are uniquely positioned to provide the world what it needs, and that's food, fuel, fertilizer and forestry. Over the next twelve months you'll start to see inventory (homes for sale) taken up and vacancy rates coming down..."

Listen to the entire interview with Don Campbell on CBC Edmonton AM (aired Monday April 4) at the following URL: <http://www.cbc.ca/edmontonam/episodes/2011/04/04/foreshadowing-the-real-estate-boom/>

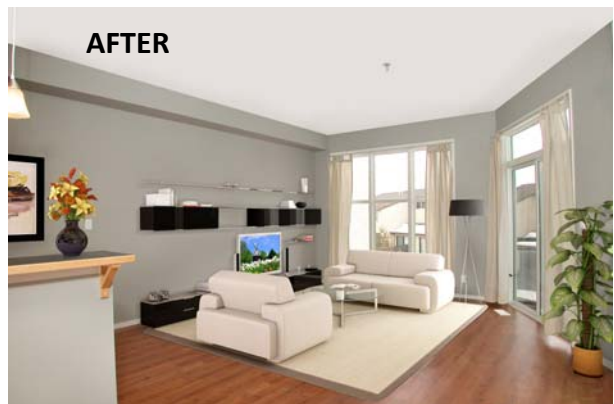
At Schmidt...we don't narrow our dream, we expand our team!

We are always looking to grow! As a REALTOR® with Schmidt, you can grow your own business but never have to go it alone. If you or someone you know is curious about a career in real estate we'd love to see you at our next Realtor Information Night on Wednesday May 11, 2011 from 7:00-8:30 pm at our brokerage office at 4736 99 Street.

Call 780.437.2030 or email Schmidt@WeSellEdmonton.com to register.

Virtual Staging now offered at SCHMIDT!

The latest addition to our seller services is VIRTUAL STAGING. A high quality photo is professionally "staged" with furniture and accessories to help prospective buyers visualize what a vacant home might look like furnished. *These pictures are worth a thousand words!*



When this service is used, photos are marked as virtually staged in all of our marketing

We are proudly presenting these properties for sale...



Pollard Meadows \$224,900
www.31-4610-17ave.com



Jackson Heights \$269,900
www.131-1670-JamhaRd.com



Baranow \$269,900
www.40-15215-126street.com



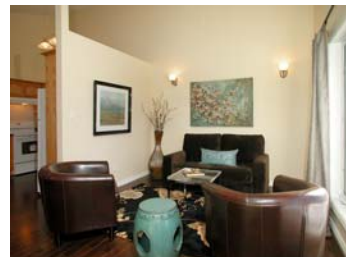
Bisset \$270,000
www.40-2911-36street.com



Empire Park \$274,900
Unit245-4827-104A-Street.com



CPR Irvine \$279,900
Unit315-10121-80Ave.com



Calder \$289,900
www.12741-116street.com



Queen Alexandra \$309,900
www.10721-73ave.com



Bisset \$360,000
www.3607-25ave.com



Delton \$399,900
www.12306-93street.com



Donsdale \$525,000
www.661-DalhousieCres.com



King Edward Park \$899,000
www.9123-77ave.com

Here are some testimonials we've received from our wonderful clients...

"In 2003, Sabrina helped us buy our home. She was great! In 2011, Sabrina helped us sell our home and thanks to her, it was an easy process in a challenging time! We would not hesitate to use Sabrina and Schmidt Realty Group again."
Victor & Linda Pretorius, February 15, 2011

"My husband and I decided to sell our home. We were initially going to use ComFree. We wanted to see a home which had been listed on the MLS site with Schmidt Realty Group. I called Schmidt Realty to arrange the showing of the home. I was pleasantly surprised by the cheerful receptionist who promptly answered the phone. Just talking to her briefly was enough to make me smile for the rest of that cold January day. That evening, we went through the home and it was then that we met Travis Ball. We both felt very at ease with him and felt that he genuinely cared about his client's needs. He addressed topics with professionalism and tact and could never be referred to as a pushy salesperson. We came home that night and decided that we wanted him to sell our home. We both felt confident in his expertise in the real estate world. Our home sold in eight days and we are confident that some of that is because of the tips that were given to us by Schmidt Realty Group. They treat you like a person, not just another client. We cannot say enough good things about Travis Ball and Schmidt Realty Group. We look forward to recommending him and Schmidt Realty Group to as many people as we can!"
Jason & Chantal Letkemann, March 23, 2011

...and we've been selling up a storm!



Suder Greens



Kensington



Summerside



Central McDougall



St. Albert



Sherwood Park



Baturyn



Duggan



Strathcona



Hodgson



Parkview



Wondering what *your* home might sell for?

Call our office to set up an appointment for a free no-obligation home evaluation. Or use this QR code to access our online market evaluation form. We'll email your home evaluation back to you within 24 hours!

Wherever you go, go with all your heart.

Confucius

Strawberry Spinach Salad – A great recipe for spring!

Ingredients:

2 tablespoons sesame seeds
1 tablespoon poppy seeds
½ cup white sugar
½ cup olive oil
¼ cup distilled white vinegar
¼ teaspoon paprika
¼ teaspoon Worcestershire sauce
1 tablespoon minced onion
10 ounces fresh spinach – rinsed, dried and torn into bite-size pieces
1 quart strawberries – cleaned, hulled and sliced
¼ cup almonds, blanched and slivered

Directions:

1. In a medium bowl, whisk together the sesame seeds, poppy seeds, sugar, olive oil, vinegar, paprika, Worcestershire sauce and onion. Cover and chill for one hour.
2. In a large bowl, combine the spinach, strawberries and almonds. Pour dressing over salad and toss. Refrigerate 10 to 15 minutes before serving.



Hallelujah! Spring has finally sprung!

I love the sound of the splashing puddles and the feel of the sun coming through the sunroof as I drive. Spring always energizes me! Years ago living on the west coast I recall the cherry trees blooming by now. I was always so happy to see the dramatic sight of the pink blossoms lining the road. Yet somehow, as much as I loved seeing those exotic blooms, I find myself being even more impacted by spring living here in the prairies. I think it's the stark contrast between frigid cold dark days and the suddenly lengthening days and the promise of more to come. I can't help but feel a sense of gratitude for having made it through another cold dark prairie winter, and that makes spring all the more sweet when it finally arrives.

I've always loved change so I guess I shouldn't be surprised that the changing seasons energize me! Just ask the team at Schmidt, and they'll tell you I'm always tweaking our systems and brainstorming new and better ways to do things. It's one of the things I love about being a business owner, the opportunity to create, to improve, and to grow...and to help others do the same!

I heard a great quote once...*"We are either green and growing, or ripe and rotten."* In that case, I sure don't want to get ripe! I hope this spring finds both you and your garden green and growing!

Kathy & Larry

PS. The first really warm day, I couldn't resist setting up my office outside on the deck! I had to give up after an hour thanks to the glare on the screen but it was worth squinting for 60 minutes to soak up the rays!

