

June 2009 was the 3rd busiest month ever!

Only May 2006 and May 2007 had higher sales levels. "In the Edmonton housing market, it seems that the recession is over" stated Charlie Ponde, president of the Realtor Association of Edmonton.

- **In June 2009 there were 2,552 sales with 6,785 homes for sale.**
Compare this to June 2008 when sales were just 1,852 and there were more than 10,000 homes for sale!
- **There is now less than a 3 month supply of homes!**
Compare this to January 2009 when there was close to a year's worth of homes for sale.
- **The average time to sell on MLS was just 49 days in June 2009!**
Compare this to SCHMIDT's results of just 18 days to sell on average in June!

The Edmonton market has returned to a healthy level of activity without a repeat performance of the "buying frenzy" of recent years.



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Mira is our realty agent #1!!! We believe she is one of the best in Canada! We recommend her and Schmidt Realty Group to all our friends!

Stefan Andel and Lydia Andelova, Jun 17, 2009

Sheri provided us with outstanding service. She was so helpful and knowledgeable throughout the entire process. We will definitely be recommending her and Schmidt Realty to our friends.

Patrick and Jennifer Delisle, May 26, 2009

for results...

...and all of these have SOLD!



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Choose a home then click on "more..." to see a sample of this enhanced property presentation.



HOME STAGING TIP:

Fresh fruit lasts longer than bouquets. Try a bowl of green apples or a glass vase full of limes. The fresh green is uplifting plus it's our favourite colour at SCHMIDT!

Connie did a very good job making suggestions and recommendations. Without Connie and Mira's help I am not sure if I would have sold my house.

David Toronchuk, Jun 5, 2009

I've worked with other agents and wasn't impressed. After meeting Thomas I saw what a real estate agent should be. Thank you so much!

Scott Kelly, May 29, 2009



...call schmidt!

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COMMISSIONER FOR OATHS

We recently announced our new service for Commissioner for Oaths and many of you have already taken advantage of this! Please note, this is not the same as a "notary" service which is handled by a lawyer. Call the office for an appointment with Jody or Danielle.

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From now until August 31st, SCHMIDT will make a \$10 donation to HABITAT FOR HUMANITY every time you add a comment to our website.

It's easy – just click on any topic in our BLOG and add your comments at the bottom. We want to know what you think about what we post on our site. From properties to market comments to "fun stuff", your opinion matters. Share your thoughts with us and support HABITAT at the same time! And if you're renovating this year, remember to visit the Habitat ReStore at 8210 Yellowhead Trail right here in Edmonton. Purchase building products at a great price and support HABITAT at the same time! Call them for more info at 780.471.4909 and learn more about Habitat for Humanity in Edmonton at www.hfh.org.

Hi everyone! Hope you are all having a wonderful summer! It was certainly a late spring but summer is finally here, thank goodness! The temperature may not be quite as hot as other years but it's still so pleasant to be outside with lots of healthy greenery and flowers to enjoy. It kind of reminds me of Edmonton's housing market in 2009. It got a bit of a late start but really warmed up nicely! In fact, June was the third "hottest" month on record for the Edmonton real estate market! There are still lots of For Sale signs in front yards so buyers have lots to choose from, and Sold signs are blooming everywhere, which is putting smiles on sellers' faces. Moving companies were buzzing with especially high demand the last weekend of June - typically the busiest moving weekend of the year! I know our own office had a lot of families excited to get the keys to their new homes - it was a hectic and fun day on June 30th!

July continues to see many buyers and sellers coming together, and some of us at SCHMIDT will be coming together with colleagues at one of the largest real estate conferences in North America this month. Half the team is heading to Denver for this event while the rest of the gang stays in Edmonton to look after business here. We will have an opportunity to see the latest in technology and to learn about trends in the North American real estate market. Our team will also be participating in sharing what we do and how it serves our clients well, and I look forward to participating in a panel on Leadership, which is a topic near and dear to my heart. It promises to be a busy and content-rich few days in Colorado!

Kathy and Larry Schmidt
Broker Owners



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